

RICH SANDS, INSTRUCTOR
IREC #D1171, 7.5 HOUR ELECTIVE

Tuesday, October 20th, 8:00 a.m. to 5:00 p.m.

Location :Clarion Inn

1399 Bench Road, Pocatello, ID 83201



CRS CREATING LISTING ABUNDANCE

Effective and efficient systems for listing and pricing properties is essential for success as a residential real estate agent. *Creating Listing Abundance* provides the knowledge and tools needed to develop and sharpen your listing and pricing systems and strategies. Some of the topics in this fast-paced, information-rich course include the listing mind-set, sources of listing business, the listing appointment and presentation, and handling the competition.

Courses are approved for continuing education. Students must sign in and attend 100% to receive credit. Please advise GPAR of any accommodations needed under the Americans with Disabilities Act at least 3 business days prior to the course. Courses are made available to all qualified applicants and will not discriminate on the basis of age, race, color, creed, religion, sex, handicap, or national origin. Refund requests must be made in writing no less than two weeks prior to the start of the course. A \$25 administrative fee will apply. Transfers are not guaranteed and will be assessed a \$25 administrative fee. Courses may be cancelled due to insufficient registrations, in which case you will be notified as soon as possible and full refunds will be issued. A \$30 fee will be charged for all non-sufficient funds.

NAME: _____

FIRM: _____

MAILING ADDRESS: _____

CITY: _____ **STATE:** _____

ZIP: _____ **PHONE:** _____

EMAIL: _____

REAL ESTATE LICENSE #: _____

EARLY BIRD (SIGN UP BY 10/13/2020)

***GPAR MEMBER PRICE: \$48.00 (AFTER 10/13/2020 \$75.00)**

NON-GPAR MEMBER PRICE: \$100 (AFTER 10/13/2020 \$120.00)

CRS MEMBER PRICE: \$75.00 (AFTER 10/13/2020 \$110.00)

CHECKS PAYABLE TO :

GPAR, P.O. BOX 2552, POCATELLO, ID 83206, 208-237-2600

CARD: _____

EXPIRATION: ____/____ **CVV:** _____ **ZIP CODE:** _____

SIGNATURE: _____